



## Five Ways of Using Woodbury's Facial Soap

1st.—The mildest action in using Woodbury's Facial Soap is produced by washing in the usual way.

2nd.—A stronger effect is produced by rubbing its thick lather into the skin for several minutes, then wiping it off with a dry towel.

3rd.—A still stronger effect—just what is needed for sluggish skins—is produced by rubbing its lather into the skin and leaving it on all night.

4th.—The greatest possible effect results from rubbing its stimulating lather into the skin, and, while it is still damp, covering your face with rubber tissue or oil skin.

5th.—FOR USERS OF GREASE CREAMS.—A very marked effect is produced if its lather is first rubbed on and then massaged over and over again into the skin. The tonic action of its lather is far better than grease creams for the skin—is just what the skin needs.

Woodbury's Facial Soap costs 25c. a cake. No one hesitates at the price after their first cake.

**Woodbury's Facial Soap**

For sale by dealers everywhere.

For 4c we will send a sample cake. For 10c, samples of Woodbury's Facial Soap, Facial Cream and Powder. For 50c, a copy of the Woodbury Book and Samples of the Woodbury preparations. Write today to the Anderson-Jergens Co., Dept. L, Spring Grove Ave., Cincinnati, O.



**14K GOLD FINISHED ENGRAVED BRACELET 25c.**



Latest style, potent catch, fits any arm. Made exactly like \$3 bracelet. To introduce catalogue, Bracelet sent postpaid for 25 cts. coin. Eagle Watch & Jew'ry Co., Dept. 14, East Boston, Mass.

## CLASSIFIED ADVERTISING

Your advertisement inserted in the classified column of the

**ASSOCIATED SUNDAY MAGAZINES**

will be placed upon the library table of more than one million four hundred and fifty thousand homes each week.

**RATE, \$4.00 per line.**

Smallest space sold, 4 lines—largest, 12 lines. No fakes or extravagant copy accepted.

1 Madison Avenue, N. Y. Record-Herald Bldg., Chicago

### FARM LANDS

INVESTIGATE THE FERTILE NORTHWEST UNITED STATES. Excellent land in Minnesota, North Dakota, Montana, Idaho, Washington and Oregon adjacent to Northern Pacific Railway. Stay in our own home country near home markets, quick transportation—close to good neighbors and good schools. Free Government homestead land which you can prove up in three years; State land on easy terms; deeded land at low prices and on crop payment plan. Write quick for illustrated literature and information about low fares. Say what State most interests you. L. J. Bricker, General Immigration Agent, 133 Northern Pacific Building, Saint Paul, Minn.

### VIRGINIA FARM LANDS

CHOICE VIRGINIA FARMS along the C. & O. Ry. As low as \$15.00 per acre. Abundant rainfall, rich soil, mild winters, nearby Eastern markets. Write today for illustrated booklet, "Country Life in Virginia," and low excursion rates. Address K. T. Crawley, Industrial Agent, Chesapeake & Ohio Ry., Room 1010, Richmond, Va.

### AGENTS WANTED

SEND NAMES AND ADDRESSES OF TEN friends and twenty-five cents in stamps; will send return mail valuable fountain pen. Reference: Citizens Savings Bank, Washington, D. C. Agents wanted. American Mailing List Association, Room 404, District National Bank Building, Washington, D. C.

### CORPORATIONS

INCORPORATE YOUR BUSINESS IN ARIZONA. Least Cost. Transact business, keep books anywhere. President Stoddard, former Secretary of Arizona. Free Laws. By-Laws and Forms. Reference: Any Bank in Arizona, Stoddard Incorporating Company, Box 800, Phoenix, Arizona.

## THE GREAT COURT

Continued from page 4

shall ever be put in such a position that, as soon as I enter a courtroom, the Judge on the bench can know before I open my mouth whom I represent. I am a sworn officer of the court, and, no less than the court, am an agent to help in awarding justice. Moreover, in order to preserve the ideals of my profession, I must preserve my independence. If all my mind and work can be demanded by one client, my natural, human tendency is to tell that client what he wants to be told, and, if my mind is so influenced, it is not so valuable as it would be if it were free and untrammelled.

Here is another consideration. If I represent a corporation because I have stock in it, I cease to be a lawyer and immediately become a piece of commercialism, a section of machinery used for making money. I devise the system on which that corporation shall work, and, if it is taken into court, I am handicapped in representing it because, perforce, I am defending and explaining my own ideas and creations. I am in the position of a physician who attempts to operate on his own child.

This custom of lawyers becoming business men and promoters rather than attorneys and counsellors is losing its vogue. So far as it is concerned, better days are already upon us. But, granting even this, the greatest shortcoming our profession yet has today is its lack of independence. We are gradually fighting against it and overcoming it; but not until this spirit of commercialism is entirely wiped out shall we be utterly free from blame. Our ideal is to work for both men and mankind, and we can do this only by preserving continually our position as the Great Court, a court where advice comes from an unbiased mind and counsel flows from a fearless soul. The professional promoter is not the best lawyer. The man who serves entirely one client has not the clearest brain.

I HAVE admitted and pointed out the shortcomings of the law; but they are far outweighed by its virtues and value. Take only the question of wills. There are wrapped up in these documents, the last messages from the grave, more opportunities for strife and litigation than the world dreams of, and, while the newspapers secure plenty of material from the attempts to break wills, they would have to put on extra pages if attorneys yielded to every request made to them that these testaments be dragged into the open light of the courts.

The reasons why men think they should go to law are sometimes amazing, sometimes absurd. And in all such cases the lawyer is the bulwark that stands between angry or unreasonable men and the fierce glare of publicity of the courts. The disputed loca-

tion of a fence, the encroachments of chickens on a front yard, the position of a comma in a will, the amount of five dollars in alimony,—all such things are settled again and again with calming words in the quiet of an office rather than in open court. Of course, in dealing with all these matters a lawyer becomes the secret vault in which repose the private and personal histories of the individuals of his community. And, because so much trouble and woe can come from making public such matters, he is forced to be the arbitrator and peacemaker.

Sometimes these things are presented in a practical and humorous way. I remember a case I once had before a Circuit Judge. It was set for trial in the afternoon. The opposing counsel and I went to the Judge and told him that, if he would give us twenty-four hours longer, we thought we could settle the thing among ourselves.

"The last time I had to do with such a case," said his Honor, "the lawyers went out and played a game of poker to decide the matter. Why don't you gentlemen do the same thing?"

I was then and have always been a miserable poker player; but I knew the excellence of the Judge in that particular game.

"Judge," I said, "I'll do that if you'll take my hand."

I HAVE tried to convince you that there is in the practice of law an element of romance and mystery that the public seldom senses. It is the kindly profession of comforting in secret those who grieve, of saving pride from needless humiliation, and of strengthening the weak. But what I want to emphasize is the greatness of the work, the unswerving conscientiousness of your lawyers. They have you at their mercy because they possess your secrets. They may impoverish you because, if they desired, they could employ turns of litigation that would keep you almost indefinitely in the courts. But the life of each reputable lawyer is the story of integrity, of mercy, and of confidences unprofaned.

To the young man who is beginning the study or practice of law, I have this to say:

To achieve success, you will have to travel a steep and thorny path. But the goal will be worth the trials of the journey. And, as a result of your labors, you will be convinced that your profession has no superior in the activities of men for promoting peace and furthering the happiness of the world. There are in the law, as in other walks of life, unworthy men; but they are speedily obscured and despised. And your profession is so high that it cannot be debased by evil individuals.

## The Children's Century

ALTHOUGH it makes no pretension whatever, there is a tremendously important article in our next SUNDAY MAGAZINE. In fact, you might read it in the light of highly interesting social news, inasmuch as it contains many names of the rich and socially prominent folk who have been ousted from dominant leadership in New York society by young folk who are supposed still to be within the age where they should be seen and not heard.

The revolt of the young people took place last winter. They have succeeded in completely revolutionizing social rules and regulations that have been religiously observed for half a century. For one thing, they substituted the Turkey Trot for the cotillion!

Walter G. Robinson, probably the foremost authority on New York Society, tells about the revolution and the conditions that led up to it in sprightly and interesting fashion. Unless you are within the charmed circle yourself, you will learn so many new things about the habits and customs of the very smart folk that you will feel that your education has been neglected. Mr. Robinson writes tolerantly and justly. He even refrains from describing the Grizzly Bear and the Bunny Hug. Possibly it is because he realizes that no one could possibly tell the truth about these dances,—in print,—and there isn't much to be gained by going halfway.

The dominance of "children" in society—by that Mr. Robinson means those who are not mature—seems largely to be due to the fact that colleges and girls' finishing schools have become the most useful and effective aids for climbers seeking to get into the charmed circle. But it is a sorry condition when young people are coached to make friendships simply because of their society value. Yet it seems to be a highly successful method, and it has given boys and girls a realization of their power.

Moreover, the great value of this article lies in the fact that it points out that this really is the Children's Century. The society manifestation is merely a single and not very important phase. It is the first century since the beginning of time in which great minds have turned their attention to the problem of the Child. It

is strange that the biggest, finest, most important thing in the world should have been so long neglected.

THE JOB OF JOBS is about the best title for an article that has been published in a long time, and the article is as good as the title. Augustin MacHugh says that about the hardest job in this world is trying to land your first play—and he proves it. He gives only a few of his own personal experiences, because there are limits to the length of an article.

It is a curious thing about most of us that we don't care to read much about failure. But when a man has succeeded his failures become interesting. Just now Mr. MacHugh is receiving a thousand dollars a week in royalties from a single play you have probably heard about. So the story of his struggles is absorbing reading, especially when they are so extraordinary in themselves.

If it happens that you are of the opinion that there are a good many bad plays produced by managers, this article will go far toward explaining why. No matter how fine their plays are, there are few human beings capable of such persistence as Mr. MacHugh has displayed.

THERE AND BACK WITH LUCILE is one of those Shorty McCabe stories that go to prove how interesting that joyous Helper-on-the-Way can be, even when he isn't at his very best. He makes you feel that you would go a long way to meet Professor Smiley, and nearly as far to avoid Lucile. All the while his humor bubbles joyously and the wisdom of him flows forth; as, for instance, when Sadie expresses fear of avoirdupois, Shorty observes: "It isn't the pounds that count: it's the disposition." And that applies to never so many things; magazines, for instance.

RAW EVIDENCE is a lively adventure tale of the cattle country, by Leo Crane. It is different, which isn't exactly credible; but you will realize that as you read it. For one thing, it seems kind of natural and possible without sacrificing any action and excitement. There isn't any straining for effect.

## "I've got you Beaten, Dad"



Missed!

One poor shot, and the game is lost! Such close, exciting situations are one reason for the intense fascination of Billiards and Pool—these fine, lively home games which inspire the keenest sort of friendly rivalry.

You can play Billiards and Pool now without frequenting a public poolroom. You can have in your home a

## BURROWES

### Billiard and Pool Table

and play while you are paying for it. No special room is needed. The Burrowes Table can be set on dining-room or library table or mounted on its own legs or stand. Only a moment is required to set it up or to take it down. Sizes range up to 4½ x 9 feet (standard). Complete playing equipment of balls, cues, etc., free.

Burrowes Tables are used for home practice by some of the foremost professionals. Every Table of whatever size is scientifically accurate in proportions to the smallest detail and adapted to the most expert play.

### \$100 DOWN

Prices are \$15, \$25, \$35, \$50, \$60, \$70, etc., on terms of \$1 or more down and a small amount each month.

### FREE TRIAL—NO RED TAPE

On receipt of first installment we will ship Table. Play on it one week. If unsatisfactory return it, and on its receipt we will refund your deposit. This ensures you a free trial. Write today for illus. catalog, giving prices, terms, etc.

E. T. BURROWES CO., 203 Center St., Portland, Me.



is the best you can obtain in neckwear.

In addition to our reversible tubular ties, our line now includes flowing end four-in-hands made of the well-known "Cheney Silks" (Foulards, Failles, Bengalines, etc.), knitted and crocheted four-in-hands.

Ask your dealer to show them to you—and look for the name

## CHENEY BROTHERS

Silk Manufacturers

4th Avenue and 18th Street, New York

## CASH FOR OLD GOLD

or silver, diamonds, watches, gold jewelry, new or broken, any quantity. Ship by mail or express. We send full value the day goods are received and if our offer is not satisfactory, we return the goods at our expense. We also sell diamonds, watches, jewelry at half the usual price, ½ c. genuine diamond \$14.50. Write for catalog showing 2000 bargains. Bank reference. Established 1896. Liberty Refining Co., 431 Liberty St., Pittsburgh, Pa.